

MACHINE TOOL ACCESSORIES MARKET

The U.S. market for machine tool accessories represents about \$1.2 billion, according to estimates from MDM Analytics, Boulder, Colorado. The following charts show the top 10 industries, by Standard Industrial Classification (SIC) code, consuming these products in the

manufacturing, construction and mining/utilities industries, plus annual end-user consumption by geographic region. *Industrial Supply* magazine reports on a separate product segment each issue to help distributors determine market opportunities.

TOP 10 MANUFACTURING INDUSTRIES

SIC code	Market Value	Companies
3714 Motor Vehicle Parts and Accessories	\$116,152,144	440
3711 Motor Vehicles and Passenger Car Bodies	\$77,202,397	165
3724 Aircraft Engines and Engine Parts	\$70,987,345	887,935
3721 Aircraft	\$50,202,773	193
3599 Industrial and Commercial Machinery and Equipment	\$50,090,398	3,041
3531 Construction Machinery and Equipment	\$47,837,371	569
3523 Farm Machinery and Equipment	\$37,815,869	363
3544 Special Dies Tools, Jigs and Fixtures	\$27,976,339	829
3728 Aircraft Parts and Auxiliary Equipment	\$17,557,873	297
3519 Internal Combustion Engines	\$16,829,230	96











TOP 10 CONSTRUCTION INDUSTRIES

SIC code	Market Value	Companies
1711 Plumbing, Heating and Air-Conditioning	\$58,811,221	19,561
1731 Electrical Work	\$40,906,913	12,517
1542 General Contractors-Nonresidential Buildings	\$15,904,104	3,782
1629 Heavy Construction	\$8,490,143	1,238
1761 Roofing, Siding, and Sheet Metal Work	\$8,404,593	5,652
1751 Carpentry Work	\$8,335,004	4,430
1521 General Contractors-Single-Family Houses	\$7,550,114	50,095
1541 General Contractors-Industrial Buildings and Warehouses	\$7,549,837	1,438
1611 Highway and Street Construction	\$6,271,082	2,942
1522 General Contractors-Residential Buildings	\$5,653,814	2,654

TOP 10 MINING/UTILITIES INDUSTRIES

SIC code	Market Value	Companies
1381 Drilling Oil and Gas Wells	\$529,147	269
1389 Oil and Gas Field Services	\$361,706	1,113
1311 Crude Petroleum and Natural Gas	\$289,134	582
1479 Chemical and Fertilizer Mineral Mining	\$153,772	11
1221 Bituminous Coal and Lignite Surface Mining	\$140,074	61
1041 Gold Ores	\$129,212	26
1382 Oil and Gas Field Exploration Services	\$110,285	466
1442 Construction Sand and Gravel	\$74,082	335
1222 Bituminous Coal Underground Mining	\$50,855	17
1422 Crushed and Broken Limestone	\$50,213	173

END-USER CONSUMPTION BY REGION

NORTHEAST COASTAL		Construction	\$9,146,884
		Manufacturing	\$55,935,009
		Mining	\$18,347
		Region total	\$65,100,239
MID- ATLANTIC		Construction	\$21,942,143
		Manufacturing	\$83,771,090
		Mining	\$117,800
		Region total	\$105,831,033
SOUTH ATLANTIC		Construction	\$41,512,422
		Manufacturing	\$139,552,005
		Mining	\$207,469
		Region total	\$181,271,896
SOUTHEAST CENTRAL		Construction	\$10,516,035
		Manufacturing	\$55,188,282
		Mining	\$84,644
		Region total	\$65,788,960
NORTHEAST CENTRAL		Construction	\$24,753,154
		Manufacturing	\$294,547,755
		Mining	\$150,955
		Region total	\$319,451,864
NORTHWEST CENTRAL		Construction	\$14,052,301
		Manufacturing	\$85,329,062
		Mining	\$102,036
		Region total	\$99,483,399
SOUTHWEST CENTRAL		Construction	\$25,102,302
		Manufacturing	\$107,678,690
		Mining	\$1,028,807
		Region total	\$133,809,799
MOUNTAIN STATES		Construction	\$16,145,019
		Manufacturing	\$44,656,228
		Mining	\$413,859
		Region total	\$61,215,105
PACIFIC COAST		Construction	\$29,840,322
		Manufacturing	\$118,576,880
		Mining	\$127,672
		Region total	\$148,544,875
U.S. TOTAL		Construction	\$193,010,581
		Manufacturing	\$985,235,000
		Mining	\$2,251,590
		U.S. total	\$1,180,497,171

Source: MDM Analytics Boulder, Colo., (303) 443-5062, www.mdm.com/analytics.

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