

# MRO INDUSTRIAL HOSE MARKET

The U.S. market for industrial hose (MRO) represents about \$1.2 billion, according to estimates from MDM Analytics, Boulder, Colorado. The following charts show the top 10 industries, by Standard Industrial Classification (SIC) code, consuming these products in the manufac-

turing, construction and mining/utilities industries, plus annual end-user consumption by geographic region. *Industrial Supply* magazine reports on a separate product segment each issue to help distributors determine market opportunities.

## TOP 10 MANUFACTURING INDUSTRIES

SIC code	Market Value	Companies
2621 Paper Mills	\$ 138,421,000	1,877
2911 Petroleum Refining	84,717,036	1,825
2631 Paperboard Mills	76,273,041	844
2869 Industrial Organic Chemicals	64,628,609	4,325
2819 Industrial Inorganic Chemicals	50,353,061	2,130
2834 Pharmaceutical Preparations	39,691,108	6,397
2821 Plastics Materials	29,980,162	2,156
2611 Pulp Mills	27,126,609	454
2844 Perfumes, Cosmetics, and Other Toilet Preparations	12,314,203	3,604
2874 Phosphatic Fertilizers	9,436,943	126











## TOP 10 CONSTRUCTION INDUSTRIES

SIC code	Market Value	Companies
1711 Plumbing, Heating and Air-Conditioning	\$ 261,234,332	178,333
1771 Concrete Work	33,087,476	40,893
1611 Highway and Street Construction	28,926,607	26,654
1542 General Contractors-Nonresidential Buildings	24,334,400	47,581
1629 Heavy Construction	23,294,847	14,795
1623 Water, Sewer, Pipeline, and Utilities	20,467,748	13,281
1794 Excavation Work	19,265,915	36,961
1541 General Contractors-Industrial Buildings	11,777,456	15,480
1522 General Contractors-Residential Buildings	11,512,561	36,557
1521 General Contractors-Single-Family Houses	6,945,647	423,908

## TOP 10 MINING/UTILITIES INDUSTRIES

SIC code	Market Value	Companies
1479 Chemical and Fertilizer Mineral Mining	\$ 5,712,878	132
1041 Gold Ores	2,857,276	412
1221 Bituminous Coal and Lignite Surface Mining	2,226,532	562
1021 Copper Ores	1,162,151	100
1099 Miscellaneous Metal Ores	1,006,515	62
1459 Clay, Ceramic, and Refractory Minerals	862,569	139
1389 Oil and Gas Field Services	855,201	12,390
1321 Natural Gas Liquids	850,735	566
1222 Bituminous Coal Underground Mining	804,741	157
1422 Crushed and Broken Limestone	698,018	899

# END-USER CONSUMPTION BY REGION

NORTHEAST COASTAL		Construction	\$21,655,499
		Manufacturing	\$37,727,929
		Mining	\$179,931
		Region total	\$59,563,359
MID- ATLANTIC		Construction	\$50,785,204
		Manufacturing	\$111,345,265
		Mining	\$1,751,778
		Region total	\$163,882,247
SOUTH ATLANTIC		Construction	\$98,509,319
		Manufacturing	\$122,836,985
		Mining	\$3,172,609
		Region total	\$224,518,913
SOUTHEAST CENTRAL		Construction	\$25,641,222
		Manufacturing	\$54,184,187
		Mining	\$1,053,603
		Region total	\$80,879,012
NORTHEAST CENTRAL		Construction	\$59,943,681
		Manufacturing	\$156,533,944
		Mining	\$2,276,149
		Region total	\$218,753,774
NORTHWEST CENTRAL		Construction	\$34,263,350
		Manufacturing	\$41,014,380
		Mining	\$1,209,869
		Region total	\$76,487,600
SOUTHWEST CENTRAL		Construction	\$60,814,943
		Manufacturing	\$102,589,126
		Mining	\$4,162,549
		Region total	\$167,566,618
MOUNTAIN STATES		Construction	\$38,414,404
		Manufacturing	\$28,843,963
		Mining	\$7,770,178
		Region total	\$75,028,544
PACIFIC COAST		Construction	\$65,994,539
		Manufacturing	\$65,819,254
		Mining	\$1,090,272
		Region total	\$132,904,065
U.S. TOTAL		Construction	\$456,022,162
		Manufacturing	\$720,895,033
		Mining	\$22,666,937
		U.S. total	\$1,199,584,132

Source: MDM Analytics Boulder, Colo., (303) 443-5062, [www.mdm.com/analytics](http://www.mdm.com/analytics).

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